

Green Collar Sector

Class Component

| Course Title  | Instructor | Location     | Days | Time   | Credits   | Prerequisites    | Class Component | Status        | Institution | Phone          | Email        |                             |                            |                                   |
|---|------------|--------------|------|--|-----------|------------------|-----------------|---------------|-------------|----------------|--------------|-----------------------------|----------------------------|-----------------------------------|
|   |            |              |      |  |           |                  |                 |               |             |                |              | Class Length (Hrs)          | # of Weeks                 | Approximate Class Size (Estimate) |
| HMCI - (CAQ/CAQM/CAQS) Air Conditioning and Heat Pump Module (4 seminars) (ERC)                         | SCG        | Downey       | TL   | HMCI   | 4         | 1                | \$8000/\$16000  | B-EE          | CR, C&S     | RR ANDERSON    | 962-803-7468 | randerson@empgautillies.com |                            |                                   |
| HMCI - (CAQ/CAQM/CAQS) Air Distribution Module (4 seminars) (ERC)                                       | SCG        | Downey       | TL   | HMCI   | 4         | 1                | \$8000/\$16000  | B-EE-DR       | CR, C&S     | RR ANDERSON    | 962-803-7462 | randerson@empgautillies.com |                            |                                   |
| HMCI - (CAQ/CAQM/CAQS) Electrical Module (4 seminars) (ERC)   | SCG        | Downey       | TL   | HMCI   | 4         | 1                | \$8000/\$16000  | B-EE          | CR, C&S     | RR ANDERSON    | 962-803-7463 | randerson@empgautillies.com |                            |                                   |
| HMCI - (CAQ/CAQM/CAQS) Gas Heating Module (4 seminars) (ERC)  | SCG        | Downey       | TL   | HMCI   | 4         | 1                | \$8000/\$16000  | B-EE          | CR, C&S     | RR ANDERSON    | 962-803-7464 | randerson@empgautillies.com |                            |                                   |
| HMCI - (CAQ/CAQM/CAQS) System Diagnostics (4 seminars) (ERC)  | SCG        | Downey       | TL   | HMCI   | 4         | 1                | \$8000/\$16000  | B-EE          | CR, C&S     | RR ANDERSON    | 962-803-7465 | randerson@empgautillies.com |                            |                                   |
| HMCI - (CAQ/CAQM/CAQS) System Performance (4 seminars) (ERC)  | SCG        | Downey       | TL   | HMCI   | 4         | 1                | \$8000/\$16000  | B-EE-DR       | CR, C&S     | RR ANDERSON    | 962-803-7466 | randerson@empgautillies.com |                            |                                   |
| HMCI - (CAQ/CAQM/CAQS) Indoor Air Quality (4 seminars) (ERC)  | SCG        | Downey       | TL   | HMCI   | 4         | 1                | \$8000/\$16000  | B-EE          | CR, C&S     | RR ANDERSON    | 962-803-7468 | randerson@empgautillies.com |                            |                                   |
| HMCI - NATI Training Series (8 seminars) (ERC)  | SCG        | Downey       | TL   | HMCI   | 8         | 1                | \$16000/\$32000 | B-EE          | CR, C&S     | RR ANDERSON    | 962-803-7469 | randerson@empgautillies.com |                            |                                   |
| HMCI - (CAQ/CAQM/CAQS) Air Conditioning and Heat Pump Module (4 seminars)(CHATS)                        | SCG        | Chatsworth   | TL   | HMCI   | 4         | 1                | \$8000/\$12000  | B-EE          | CR, C&S     | RR ANDERSON    | 962-803-7470 | randerson@empgautillies.com |                            |                                   |
| HMCI - (CAQ/CAQM/CAQS) Air Distribution Module (4 seminars)(CHATS)                                      | SCG        | Chatsworth   | TL   | HMCI   | 4         | 1                | \$8000/\$12000  | B-EE          | CR, C&S     | RR ANDERSON    | 962-803-7471 | randerson@empgautillies.com |                            |                                   |
| HMCI - (CAQ/CAQM/CAQS) Electrical Module (4 seminars)(CHATS)  | SCG        | Chatsworth   | TL   | HMCI   | 4         | 1                | \$8000/\$12000  | B-EE          | CR, C&S     | RR ANDERSON    | 962-803-7472 | randerson@empgautillies.com |                            |                                   |
| HMCI - (CAQ/CAQM/CAQS) Gas Heating Module (4 seminars)(CHATS)   | SCG        | Chatsworth   | TL   | HMCI   | 4         | 1                | \$8000/\$12000  | B-EE          | CR, C&S     | RR ANDERSON    | 962-803-7473 | randerson@empgautillies.com |                            |                                   |
| HMCI - (CAQ/CAQM/CAQS) System Diagnostics (4 seminars)(CHATS)   | SCG        | Chatsworth   | TL   | HMCI   | 4         | 1                | \$8000/\$12000  | B-EE          | CR, C&S     | RR ANDERSON    | 962-803-7474 | randerson@empgautillies.com |                            |                                   |
| HMCI - (CAQ/CAQM/CAQS) System Performance (4 seminars)(CHATS)   | SCG        | Chatsworth   | TL   | HMCI   | 4         | 1                | \$8000/\$12000  | B-EE-DR       | CR, C&S     | RR ANDERSON    | 962-803-7475 | randerson@empgautillies.com |                            |                                   |
| HMCI - (CAQ/CAQM/CAQS) Indoor Air Quality (4 seminars)(CHATS)   | SCG        | Chatsworth   | TL   | HMCI   | 4         | 1                | \$8000/\$12000  | B-EE          | CR, C&S     | RR ANDERSON    | 962-803-7477 | randerson@empgautillies.com |                            |                                   |
| HMCI - NATI Training Series (8 seminars) (CHATS)  | SCG        | Chatsworth   | TL   | HMCI   | 8         | 1                | \$16000/\$24000 | B-EE          | CR, C&S     | RR ANDERSON    | 962-803-7478 | randerson@empgautillies.com |                            |                                   |
| Benchmarking with Energizer Portfolio Manager (Hands-on, will need Laptop)                              | SCG        | Downey       | TL   | Commercial Programs                                  | HD        | 2                | \$500           | \$1700/\$2200 | B-EE        | SS             | C            | LENNETT                     | 962-803-7570               | benneff@empgautillies.com         |
| Benchmarking with Energizer Portfolio Manager-Booth Training-Evening-Ed                                 | SCG        | Downey       | TL   | Commercial Programs                                  | HD        | 2                | \$500           | \$1700/\$2200 | B-EE        | SS             | C            | LENNETT                     | 962-803-7570               | benneff@empgautillies.com         |
| Benchmarking: You Benchmarked your Building, What's Next  | SCG        | Downey       | TL   | Commercial Programs                                  | HD        | 2                | \$500           | \$1700/\$2200 | B-EE        | SS             | C            | LENNETT                     | 962-803-7570               | benneff@empgautillies.com         |
| Benchmarking: You Benchmarked your Building, What's Next-Booth Training-Evening-Ed                      | SCG        | Downey       | TL   | Commercial Programs                                  | HD        | 2                | \$500           | \$1700/\$2200 | B-EE        | SS             | C            | LENNETT                     | 962-803-7570               | benneff@empgautillies.com         |
| Boiler School-Centex-Solar & Tankless Water Heating System Training                                     | SCG        | Downey       | TL   | Residential/Rebates                                  | FD        | 2                | \$1,500         | \$1,500       | B-EE        | CR             | LENNETT      | 962-803-7570                | benneff@empgautillies.com  |                                   |
| CalGreen and the LEED for New Construction Rating System  | SCG        | Downey       | TL   | LD   | HD        | 1                | \$2400/\$4400   |               | B           | SS             | C            | LENNETT                     | 962-803-7570               | benneff@empgautillies.com         |
| California's 2013 new Title 24 Standards, Compliance and Beyond   | SCG        | Downey       | TL   | FD   | 2         | 2                | \$3800/\$3800   |               | B           | SS             | C            | LENNETT                     | 962-803-7570               | benneff@empgautillies.com         |
| Certified Green Building Professional Training plus Exam  | SCG        | Downey       | TL   | Build it Green                                       | FD        | 1                | \$1,200         | Fee Based     | B           | SS, CR         | LENNETT      | 962-803-7570                | benneff@empgautillies.com  |                                   |
| Certified Green Real Estate Professional Training & Certification Exam (Build It Green)                 | SCG        | Downey       | TL   | Build it Green                                       | FD        | 1                | \$1,200         | Fee Based     | B           | SS, CR         | LENNETT      | 962-803-7570                | benneff@empgautillies.com  |                                   |
| CHPS Modernizations Bootcamp (Part 1)   | SCG        | Downey       | TL   | FD   | 1         | 1                | \$2500/\$4000   |               | B           | SS             | C            | LENNETT                     | 962-803-7570               | benneff@empgautillies.com         |
| CHPS Modernizations Bootcamp (Part 2)   | SCG        | Downey       | TL   | FD   | 1         | 1                | \$2500/\$4000   |               | B           | SS             | C            | LENNETT                     | 962-803-7570               | benneff@empgautillies.com         |
| Designing High Performance Homes  | SCG        | Downey       | TL   | LD   | HD        | 1                | \$1,500         | \$2,000       | B           | SS             | C            | LENNETT                     | 962-803-7570               | benneff@empgautillies.com         |
| DOE HRAST Specialist: 2 1/2 Day Workshop & Exam   | SCG        | Downey       | TL   | DOE  | FD        | 2                | \$13000/\$14500 | \$11,000      | B           | SS, C, CR      | LENNETT      | 962-803-7570                | benneff@empgautillies.com  |                                   |
| DOE Fundamentals of Compressed Air Systems: 1 Day Workshop  | SCG        | Downey       | TL   | DOE  | FD        | 1                | \$3500/\$4500   | \$3,000       | B           | SS, C          | LENNETT      | 962-803-7570                | benneff@empgautillies.com  |                                   |
| DOE Steam Specialist: 2 1/2 Day Workshop & Exam   | SCG        | Downey       | TL   | DDE  | Three Day | Every other year | \$12000/\$14500 | \$11,000      | B           | SS, C, CR      | LENNETT      | 962-803-7570                | benneff@empgautillies.com  |                                   |
| DOE Process Heating End User Training, Co-sponsored with the California Energy Commission               | SCG        | Downey       | TL   | DOE  | FD        | 1                | \$11000/\$2000  | \$3,000       | B           | SS, C, CR      | LENNETT      | 962-803-7570                | benneff@empgautillies.com  |                                   |
| DOE Steam End User Training, Co-Sponsored with the California Energy Commission                         | SCG        | Downey       | TL   | DOE  | FD        | 1                | \$11000/\$2000  | \$3,000       | B           | SS, C, CR      | LENNETT      | 962-803-7570                | benneff@empgautillies.com  |                                   |
| Energy Smart Landscapes Series- Residential-Commercial Seminars   | SCG        | Downey       | TL   | HD   | 2         | 2                | \$2000/\$4000   |               | B           | SS             | C            | LENNETT                     | 962-803-7570               | benneff@empgautillies.com         |
| EnergyPro 5: Existing Building Rating Systems   | SCG        | Downey       | TL   | HD   | 2         | 2                | \$1500/\$2500   |               | B           | SS             | C            | LENNETT                     | 962-803-7570               | benneff@empgautillies.com         |
| EnergyPro 5: Residential New Construction   | SCG        | Downey       | TL   | HD   | 2         | 2                | \$1500/\$2500   |               | B           | SS             | C            | LENNETT                     | 962-803-7570               | benneff@empgautillies.com         |
| EnergyPro Training: Advanced  | SCG        | Downey       | TL   | HD   | 2         | 2                | \$1500/\$2500   |               | B           | SS             | C            | LENNETT                     | 962-803-7570               | benneff@empgautillies.com         |
| EnergyPro Training: Envelope and Windows  | SCG        | Downey       | TL   | HD   | 2         | 2                | \$1500/\$2500   |               | B           | SS             | C            | LENNETT                     | 962-803-7570               | benneff@empgautillies.com         |
| EnergyPro Training: Indoor & Outdoor Lighting   | SCG        | Downey       | TL   | HD   | 2         | 2                | \$1500/\$2500   |               | B           | SS             | C            | LENNETT                     | 962-803-7570               | benneff@empgautillies.com         |
| EnergyPro Training: Mechanical  | SCG        | Downey       | TL   | HD   | 2         | 2                | \$1500/\$2500   |               | B           | SS             | C            | LENNETT                     | 962-803-7570               | benneff@empgautillies.com         |
| Financial Analysis Techniques for Energy Efficiency Projects  | SCG        | Downey       | TL   | Build it Green                                       | FD        | 1                | \$1,200         | Fee Based     | B           | SS, CR         | LENNETT      | 962-803-7570                | benneff@empgautillies.com  |                                   |
| GreenPoint-High-End-Home-Seminar  | SCG        | Downey       | TL   | Build it Green                                       | FD        | 1                | \$1,200         | Fee Based     | B           | SS, CR         | LENNETT      | 962-803-7570                | benneff@empgautillies.com  |                                   |
| GreenPoint-Suburban-Single-Family-Seminar   | SCG        | Downey       | TL   | Build it Green                                       | FD        | 1                | \$1,200         | Fee Based     | B           | SS, CR         | LENNETT      | 962-803-7570                | benneff@empgautillies.com  |                                   |
| Industrial Building Commission-Industrial Energy Efficiency   | SCG        | Downey       | TL   | Build it Green                                       | FD        | 1                | \$2200/\$3500   |               | B           | SS             | C            | LENNETT                     | 962-803-7570               | benneff@empgautillies.com         |
| IAQ Local 501 Energy and Boiler Class: Combustion Overview  | SCG        | Downey       | TL   | HD   | 1         | 1                | \$500/\$1500    |               | B           | SS, C          | LENNETT      | 962-803-7570                | benneff@empgautillies.com  |                                   |
| LA Steam Operator's License Training 3 Day Seminar Series: This includes 4 seminars and practice Exams. | SCG        | Downey       | TL   | FD   | 2         | 1                | \$14000/\$21000 |               | B           | SS, C, CR      | LENNETT      | 962-803-7570                | benneff@empgautillies.com  |                                   |
| LAATC Refrigeration: Los Angeles Trade Tech AC & Heating Overview                                       | SCG        | Downey       | TL   | HD   | 2         | 2                | \$1000/\$2000   |               | B           | SS             | C            | LENNETT                     | 962-803-7570               | benneff@empgautillies.com         |
| LAATC Seminar: Los Angeles Trade Tech Combustion Overview   | SCG        | Downey       | TL   | HD   | 1         | 1                | \$500/\$1500    |               | B           | SS             | C            | LENNETT                     | 962-803-7570               | benneff@empgautillies.com         |
| LEED Green Associate Exam Prep Class  | SCG        | Downey       | TL   | FD   | 1         | 1                | \$4800/\$7000   |               | B           | SS             | C            | LENNETT                     | 962-803-7570               | benneff@empgautillies.com         |
| MSBSE - Municipal Green Building Conference & Expo  | SCG        | Downey       | TL   | LAC&B  | FD        | 1                | \$8000/\$16000  |               | B           | SS             | C            | LENNETT                     | 962-803-7570               | benneff@empgautillies.com         |
| Successful at LEED (Advanced Class)   | SCG        | Downey       | TL   | HD   | 1         | 1                | \$4800/\$7000   |               | B           | SS             | C            | LENNETT                     | 962-803-7570               | benneff@empgautillies.com         |
| Understanding the Residential Mandatory Measures of the CAL Green Code                                  | SCG        | Downey       | TL   | HD   | 1         | 1                | \$4800/\$7000   |               | B           | SS             | C            | LENNETT                     | 962-803-7570               | benneff@empgautillies.com         |
| Boiler Basics for Energy Efficiency   | SCG        | Downey       | TL   | City of Los Angeles                                  | FD        | 2                | \$7000/\$10000  |               | B-EE        | SS, JP, C, A   | GO JOHNSON   | 962-803-7403                | edjohnso@empgautillies.com |                                   |
| Boiler Water Treatment  | SCG        | Downey       | TL   | City of Los Angeles                                  | FD        | 2                | \$7000/\$10000  |               | B-EE        | SS, JP, C, A   | GO JOHNSON   | 962-803-7403                | edjohnso@empgautillies.com |                                   |
| Cooling Tower Design & Operation  | SCG        | Downey       | TL   | City of Los Angeles                                  | FD        | 2                | \$7000/\$10000  |               | B-EE        | SS, JP, C, A   | GO JOHNSON   | 962-803-7403                | edjohnso@empgautillies.com |                                   |
| Cooling Tower Water Treatment   | SCG        | Downey       | TL   | City of Los Angeles                                  | FD        | 2                | \$7000/\$10000  |               | B-EE        | SS, JP, C, A   | GO JOHNSON   | 962-803-7403                | edjohnso@empgautillies.com |                                   |
| Combustion Seminar-ERC: 2 Day   | SCG        | Downey/Other | TL   | FD   | 2         | 2                | \$2000/\$3000   |               | B-EE        | SS, L, C, A, R | GO JOHNSON   | 962-803-7403                | edjohnso@empgautillies.com |                                   |
| Infrared Cameras: Introduction to Residential and Commercial Thermographic Applications                 | SCG        | Downey       | TL   | FD   | 1         | 1                | \$4000/\$5000   |               | B           | SS, C, R       | GO JOHNSON   | 962-803-7403                | edjohnso@empgautillies.com |                                   |
| Low Energy & Low Carbon Buildings-Residential-Commercial Seminars                                       | SCG        | Downey       | TL   | FD   | 2         | 2                | \$1600/\$2500   |               | B           | SS, JP, C, A   | GO JOHNSON   | 962-803-7403                | edjohnso@empgautillies.com |                                   |
| Watt and Pump Engineering - Gaining Efficiencies Through Technology                                     | SCG        | Downey       | TL   | FD   | 2         | 2                | \$1500/\$2500   |               | B-EE        | SS, JP, C, A   | GO JOHNSON   | 962-803-7403                | edjohnso@empgautillies.com |                                   |
| Natural Gas Engine User Group: Efficiency & Air Quality   | SCG        | Downey       | TL   | FD   | 2         | 2                | \$1500/\$2500   |               | B-EE        | SS, JP, C, A   | GO JOHNSON   | 962-803-7403                | edjohnso@empgautillies.com |                                   |
| Association of Energy Engineers(AEE) Certified Energy Manager (CEM) 5 Day Class                         | SCG        | Downey       | TL   | AEE  | FD        | 2                | \$9000/\$14000  | \$8,000       | B-EE-DR     | SS, JP, C, A   | GO JOHNSON   | 962-803-7403                | edjohnso@empgautillies.com |                                   |
| Association of Energy Engineers (AEE) So Cal Chapter Certified Energy Manager (CEM) Examination Session | SCG        | Downey       | TL   | AEE  | HD        | 1                | \$7000/9700     |               | B-EE-DR     | SS, JP, C, A   | GO JOHNSON   | 962-803-7403                | edjohnso@empgautillies.com |                                   |
| Energy Cal Technology: Energy Efficient Solutions   | SCG        | Downey       | TL   | CA Community College                                 | HD        | 2                | \$3500/\$5000   |               | B-EE-DR     | SS, JP, C, A   | GO JOHNSON   | 962-803-7403                | edjohnso@empgautillies.com |                                   |
| FLIR Level one training (Infrared)  | SCG        | Downey       | TL   | SD   | 1         | 1                | \$500/\$5000    | \$4,000       | B-EE        | SS, JP, C, A   | GO JOHNSON   | 962-803-7403                | edjohnso@empgautillies.com |                                   |
| FLIR Level one Examination Session (Infrared)   | SCG        | Downey       | TL   | HD   | 1         | 1                | \$7000/9700     |               | B-EE        | SS, JP, C, A   | GO JOHNSON   | 962-803-7403                | edjohnso@empgautillies.com |                                   |
| Navigating the course of AB 32  | SCG        | Downey       | TL   | FD   | 1         | 1                | \$1500/\$2000   |               | B-EE        | SS, JP, C, A   | GO JOHNSON   | 962-803-7403                | edjohnso@empgautillies.com |                                   |
| Job Skill Workshop  | SCG        | Downey       | TL   | LA Chamber of Commerce                               | HD        | 2                | \$1500/\$2000   |               | B           | SS, JP, C, A   | GO JOHNSON   | 962-803-7403                | edjohnso@empgautillies.com |                                   |
| Soft Skills Workshop  | SCG        | Downey       | TL   | LA Chamber of Commerce                               | HD        | 2                | \$1500/\$2000   |               | B           | SS, JP, C, A   | GO JOHNSON   | 962-803-7403                | edjohnso@empgautillies.com |                                   |
| PRTRNSHP SEM - PV Inspection and Permit Streamlining - (PG&E) San Luis Obispo, CA                       | SCG        | Downey       | TL   | Foodservice Equipment Reports and Fisher Nickel Inc. | HD        | 1                | \$5,000         |               | B           | SS             | C            | Melissa Marks               | 962-803-7397               | mmarks@empgautillies.com          |
| PRTRNSHP SEM - PV Inspection and Permit Streamlining - (PG&E) Santa Maria, CA                           | SCG        | Downey       | TL   | Fisher Nickel Inc                                    | HD        | 1                | \$2,500         | \$2,000       | B           | SS             | C            | Melissa Marks               | 962-803-7397               | mmarks@empgautillies.com          |
| PRTRNSHP SEM - Title 24/CALGreen For Builders - (PG&E) San Luis Obispo, CA                              | SCG        | Downey       | TL   | Fisher Nickel Inc                                    | HD        | 1                | \$1,500         | \$2,000       | B           | SS             | C            | Melissa Marks               | 962-803-7397               | mmarks@empgautillies.com          |
| Partnership TITLE 24/CALGreen For Builders - (PG&E) San Luis Obispo, CA                                 | SCG        | Downey       | TL   | Fisher Nickel Inc                                    | HD        | 1                | \$1,500         | \$2,000       | B           | SS             | C            | Melissa Marks               | 962-803-7397               | mmarks@empgautillies.com          |
| Foodservice Forecast (2013)   | SCG        | Downey       | TL   | Foodservice Equipment Reports and Fisher Nickel Inc. | HD        | 1                | \$5,000         |               | B           | SS             | C            | Melissa Marks               | 962-803-7397               | mmarks@empgautillies.com          |
| Operating an Energy Efficient Restaurant (2013)   | SCG        | Downey       | TL   | Fisher Nickel Inc                                    | HD        | 1                | \$2,500         | \$2,000       | B           | SS             | C            | Melissa Marks               | 962-803-7397               | mmarks@empgautillies.com          |
| Greener Restaurants (2013)  | SCG        | Downey       | TL   | Fisher Nickel Inc                                    | HD        | 1                | \$1,500         | \$2,000       | B           | SS             | C            | Melissa Marks               | 962-803-7397               | mmarks@empgautillies.com          |
| Purchasing Energy Efficient for Kitchens (2013)   | SCG        | Downey       | TL   | Fisher Nickel Inc                                    | HD        | 1                | \$1,500         | \$2,000       | B           | SS             | C            | Melissa Marks               | 962-803-7397               | mmarks@empgautillies.com          |
| Kitchen Energy Integrating HVAC (2013)  | SCG        | Downey       | TL   | Fisher   |           |                  |                 |               |             |                |              |                             |                            |                                   |

## 2013 -2014 WE&T Course / Program Listing Legend:

|      | Column Header                              | Definition   | Code   |
|------|--|--|--|
| (1)  | Ed. Level                                  | Education Sector   | CSU, UC, K-12, CC (Community College), Trade / Labor (including IOU only courses)  |
| (2)  | Collaborators                              | External Entities Partnering with the IOU to provide resources for training effort (ex: Facilities, materials, trainers, outreach)   | List Name of Collaborator  |
| (3)  | Class Length                               | Number of Days   | Half-Day, Full Day, Two Day, Three Day, Annual (if traditional school schedule), etc.  |
| (4)  | Continuing Education, Entry Level, or Both | Indicate if the target audience for the class are entry level participants or continuing education or both.  | C - Continuing Education, E - Entry Level, Both - B Include the designation EE, DR, and /or DG to indicate which demand side resources are covered by the class. |
| (5)  | Integration - Existing Bldgs.              | The class incorporates other demand side technologies (EE, DR, & DG) via an integrated systems approach.   | X - if applicable  |
| (6)  | Zero Net Energy                            | The class addresses primarily new buildings, incorporating all demand side technologies (EE, DR, & DG) in a whole building perspective.  | X - if applicable  |
| (7)  | Low Income Outreach                        | The class is actively promoted to low income participants and a procedure is in place to make it more affordable and convenient for these entities to participate.   | X - if applicable  |
| (8)  | Emerging Technology                        | The class includes training for emerging technologies  | X - if applicable  |
| (9)  | Sector Strategies                          | The class is offered as part of a more comprehensive 'sector strategy" (Pursuant to SDG&E AL 2260-E-B/ 2041-G-B <i>et al.</i> ) effort involving educational/ training partnerships with external partners and addresses recommendations identified in the Statewide WE&T needs assessment, published by UCB in March of 2011. | X - if applicable  |
| (10) | Needs Assessment                           | The class addresses a recommendation area included in the Statewide WE&T needs assessment.   | Indicate which NA recommendation area the class addresses; SS - Skills Standards, C - Certifications, JP - Job Placement.)                                       |
| (11) | Market Sector                              | Indicate what market sector the course caters to. Use the same market sectors identified in the strategic plan. If codes & standards are included in the training indicate by including "C&S" after the market sector identification.  | Commercial, Residential, Industrial, Agricultural  |